AMENDMENTS TO THE CLAIMS

A detailed listing of all claims that are, or were, in the present application, irrespective of whether the claim(s) remains under examination in the application are presented below. The claims are presented in ascending order and each includes one status identifier. Those claims not cancelled or withdrawn but amended by the current amendment utilize the following notations for amendment: 1. deleted matter is shown by double square brackets for five characters or less, or by strikethrough for six characters or more; and 2. added matter is shown by underlining.

1.   (Currently Amended) A method of providing a computerized integrated sales system for destination events comprising:

receiving a request for proposal (RFP) from a potential destination event organizer requesting information from a convention visitor bureau (CVB) organization on hosting a given destination event;

having the CVB organization compile related information about the RFP and electronically publish the RFP and related information on a member user interface [[(MUI)]] hosted by an application service provider [[(ASP)]] and accessible to a plurality of independent service providers that are members of the CVB organization;

having at least two of the members of the CVB organization periodically log into the [[MUI]] member user interface to review the RFP and related information and, in response, complete an ~~tentative response booking agreement (TRBA)~~ electronic form on the [[MUI]] member user interface for any services responsive to the RFP that the member is willing to make available;

automatically incorporating information from the [[TRBA]] electronic form into a projected service availability database maintained by the [[ASP]] application service provider and accessible only by the CVB;

having the CVB organization review the projected service availability database for the RFP for the given destination event and prepare a response to the RFP that includes information about services from at least two members of the CVB that is then communicated to the potential destination event organizer; and

if the potential destination event organizer accepts the response to the RFP for the given destination event, having the CVB electronically communicate with each of the at least two members of the CVB that the response to the RFP has been accepted and that the member can enter into direct bilateral contracts with the potential destination event organizer for the services identified in the [[TRBA]] electronic form for the given destination event.

2.   (Currently Amended) The method of claim 1 wherein updates to information in an RFP provided by the potential destination event organizer is automatically made available by the CVB to members via the [[MUI]] member user interface.

3.   (Currently Amended) The method of claim 1 wherein, once the [[TRBA]] electronic form is submitted by a member, any changes to the [[TRBA]] electronic form made by a member are made to the projected service availability database only when approved by the CVB.

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4.   (Currently Amended) The method of claim 3 wherein the [[ASP]] application service provider automatically maintains an audit trail of all information submitted each member via the [[TRBA]] electronic form to the projected service availability database and all changes approved by the CVB.

5.   (Currently Amended) The method of claim [[3]] 1 wherein the RFP includes a date by which the response is due and the [[ASP]] application service provider automatically sends email reminders to members if the members that have not submitted a TRBA the electronic form for the RFP prior to the date by which the response is due.

6.   (Currently Amended) The method of claim 1 wherein the members of the CVB organization include at least two hotel members and the [[TRBA]] electronic form for the hotel members includes availability and prices for blocks of hotel rooms in response to the RFP, and wherein the projected service availability database includes a projected occupancy room flow for the destination that the CVB organization utilizes in preparing the response to the RFP.

7.   (Currently Amended) The method of claim 6 wherein the [[ASP]] application service provider includes a software module that automatically analyzes the projected occupancy room flow and generates a hotel availability portion of the response to the RFP.

8.   (Currently Amended) The method of claim 1 wherein the [[ASP]] application service provider hosts a software module that selectively integrates portions of the projected service

availability database in order to display on the [[MUI]] <u>member user interface</u> non-confidential summaries of the future availability of selected services for the destination by date.

9. (Currently Amended) The method of claim 1 wherein the [[ASP]] <u>application service provider</u> also hosts a customer webpage interface and the potential destination event organizer submits the RFP for a given destination event via the customer webpage interface.

10. (Currently Amended) The method of claim 1 wherein software modules that support the [[MUI]] <u>member user interface</u> and the projected services availability database are updated and maintained by the [[ASP]] <u>application service provider</u> and not by the CVB organization.

11. (Currently Amended) An integrated computerized sales system for destination events comprising:

a member user interface [[(MUI)]] hosted by an application service provider [[(ASP)]] and accessible to a plurality of independent service providers that are members of a convention visitor bureau (CVB) organization, wherein at least two of the members of the CVB periodically log into the [[MUI]] <u>member user interface</u> to review information on a request for proposal (RFP) from a potential destination event organizer requesting information from on hosting a given destination event that is published on the [[MUI]] <u>member user interface</u> by the CVB, the [[MUI]] <u>member user interface</u> including a<u>n</u> ~~tentative response agreement (TRBA)~~ electronic form to be completed by a member of the CVB for any services responsive to the RFP that the member is willing to make available; and

a projected service availability database maintained by the [[ASP]] <u>application service provider</u> that automatically incorporates information from the [[TRBA]] electronic form and is accessible only by the CVB and is reviewed by the CVB for the RFP for the given destination event and in order to prepare a response to the RFP that includes information about services from at least two members of the CVB that is then communicated to the potential destination event customer.

12.   (Currently Amended) The system of claim 11 wherein the [[MUI]] <u>member user interface</u> further includes electronic means for notifying members if the potential destination event organizer accepts the response to the RFP and that the member can enter into direct bilateral contracts with the potential destination event organizer for the services identified in the [[TRBA]] electronic form for the given destination event.

13.   (Currently Amended) The system of claim 11 wherein, once the [[TRBA]] electronic form is submitted by a member, any changes to the [[TRBA]] electronic form made by a member are made to the projected service availability database only when approved by the CVB.

14.   (Currently Amended) The system of claim 13 further comprising an electronic audit trail maintained by the [[ASP]] <u>application service provider</u> of all information submitted each member via the [[TRBA]] electronic form to the projected service availability database and all changes approved by the CVB.

15.   (Currently Amended) The system of claim 11 wherein the members of the CVB organization include at least two hotel members and the [[TRBA]] electronic form for the hotel members includes availability and prices for blocks of hotel rooms in response to the RFP, and wherein the projected service availability database includes a projected occupancy room flow for the destination that the CVB organization utilizes in preparing the response to the RFP.

16.   (Currently Amended) The system of claim 15 further comprising a software module hosted by the [[ASP]] application service provider that automatically analyzes the projected occupancy room flow and generates a hotel availability portion of the response to the RFP.

17.   (Currently Amended) The system of claim 11 further comprising a software module hosted by the [[ASP]] application service provider that selectively integrates portions of the projected service availability database in order to display on the [[MUI]] member user interface non-confidential summaries of the future availability of selected services for the destination by date.

18.   (Currently Amended) The system of claim 11 further comprising a customer webpage interface hosted by the [[ASP]] application service provider that the potential destination event organizer utilizes to submit the RFP for a given destination event.

19.   (Currently Amended) An integrated computerized sales system for destination events comprising:

a member user interface [[(MUI)]] accessible to a plurality of independent service providers that are members of a convention visitor bureau (CVB) organization;

a convention sales module accessible to the members of the CVB;

a convention services module accessible to at least selected ones of the members of the CVB;

a membership module accessible at least to the CVB;

a projected service availability database that includes a first portion with information supplied by the members that is accessible only by the CVB and a second portion that is accessible by any given member of the CVB and includes only information for that given member and non-confidential totals information for the projected services availability.

20.   (Original) The system of claim 19 further comprising:

an inkind services module and accessible to the members of the CVB, the inkind service module including interactive web pages that permit tracking of availability and value of inkind services donated by members.

21.   (Currently Amended) The system of claim 19 wherein the [[MUI]] member user interface, convention sales module, convention services module, membership module and projected services availability database are hosted by an applications service provider (ASP).